



Dear Friend,

The way we are paid is changing. Now. This is not a mythical, far off, down the road concept. This is here. Now. The fee-for-service model is ending and our reimbursements will be tied to outcomes and cost. In order to succeed we must embrace population health management.

Population health management focuses on our data and we are best positioned to succeed when aligned with an organization that can process our clinical, financial, and outcome data. The Arche LEAP Collaborative does this and so much more for us.

The Arche LEAP Collaborative also provides the guidance and tools we need to perform truly comprehensive diabetic foot exams the way they should be done as first described by Kenneth Malkin, DPM and Footlogic, Inc. in 2003. When performed properly, this can help us to improve the quality of care we provide and improve outcomes. Arche also provides us with tools to help patients understand their condition, which in turn helps to keep them as engaged participants in their own healthcare.

Now is the time to join the Arche LEAP Collaborative so that you are positioned to succeed in the world of population health management. Let them handle the data and demonstrate the tremendous value of the care we provide while we provide limb and life saving care to the most vulnerable patients. The combination of providing excellent, high level care and having the data to demonstrate our value is what is needed as the fee-for-service model comes to an end.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jeffrey D. Lehrman', written in a cursive style.

Jeffrey D Lehrman, DPM, FASPS, MAPWCA CPC